**Curriculum Plans – Key Stage 4 Enterprise**

Please find below a detailed outline of the curriculum covered in Enterprise through Year 10 in Key Stage 4.

**Year 10**

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|  | **Block 1** | **Block 2** | **Block 3** | | **Block 4** | **Block 5** | **Block 6** | **Block 7** |
|  | **Introduction to enterprise**   * Understand what is meant by enterprise * Understand importance of stakeholder groups * Know different ways of enterprising   **Setting up a new enterprise**   * Understand six stages of enterprise | **Enterprise skills**   * identify skills * analyse and evaluate entrepreneurs’ behaviour   **Setting up a new enterprise**   * Describe and compare different types of organisation | **Enterprise opportunities, risk, legal**  **obligations and ethical considerations**   * understand how enterprise arises * why risks are taken and how they can be managed | **Enterprise opportunities, risk, legal**  **obligations and ethical considerations**   * understand the laws role in enterprise * enterprise and ethics | | **Negotiation**   * negotiation and its process * plan and conduct a negotiation   **Finance**   * evaluate sources of finance * evaluate provision of credit | **Finance**   * understand financial terms * understand importance of records | **Business planning**   * business objectives and aims * business action plans * content and purpose of business plan, and evaluative of the need for one. |
| **Assessment** | **A poster based on a business of their choice, showing written and picture images of stakeholder**  **groups and their objectives.**  **Enterprise introduction – skills and project idea** | | Past paper questions  PEST and SWOT analysis | | | **Plan and conduct a negotiation**  **Analysis of negotiation** | **Production of a simple income and expenditure budget** | **Past paper questions** |